

Sorigué foresees a growth of over 10% in the next two years

- **The new Strategic Plan of the company is committed to innovation, development and attracting talent.**
- **Sorigué presented in Beyond Building Barcelona - Construmat its new vision of the business and structure of its activities.**
- **In BBB, Sorigué will make its first public presentation of the new corporate identity of the group.**

This year Sorigué celebrates its 60th anniversary, and has launched a Strategic Plan for the next three years in order to consolidate its growth expected to be above 10% in 2017. The company's goal is to anticipate the future of the industry by promoting innovation, talent development and optimizing its position.

As part of this strategy, Sorigué will take part as a Global Partner in the first edition of the International Fair Beyond Building Barcelona (BBB) until now known as Construmat, which is held in Barcelona from the 19th – 23th of May. In the venue there will be a company booth with an extensive program offering conferences and different activities. Sorigué will portray its comprehensive integral business vision and will reinforce synergies among different business areas of the group.

Prepared to anticipate the future

Sorigué closed the year 2014 with a turnover of 250 million euros, a workforce of over 1,800 direct employees, participating in more than 40 businesses and a strong presence throughout the Spanish territory.

Growth forecasts for the next two years envisage the entry into new market segments as well as a hiring more employees for the group.

As part of its strategy, Sorigué invests in start-ups, which may or may not be related to its business but are differential and a unique product or service that can add value to the group.

The company's expansion also contemplates its internationalization by exploring opportunities that may arise from activities already taking place in other countries. The hydraulic equipment business line is a good example of this strategy, which is implemented in nine countries and has developed projects in more than thirty countries, including: El Salvador, Ecuador, Chile, Mexico, Algeria, Angola, India, China, Iraq, Romania, England, France and Turkey.

Under the new Strategic Plan, Sorigué has recently established an Innovation Advisory Board, represented by leading professionals of R + D + i. Similarly, the company is developing research



projects with new products and materials, some of them related to Smart Cities, in collaboration with leading figures from various fields as the architect Francisco Mangado.

Another strategic project launched by Sorigue, is the implementation of a development plan in order to detect and attract external talent that adds value to the company and will help to consolidate its growth objective.

New corporate identity

Last November, Sorigué unveiled its new corporate identity that unites all of its business lines under a single brand in order to generate synergies and enhance the image of all companies in the group. In BBB is the first public presentation of the whole group together with the new corporate identity.

Sorigué at BBB

Renowned architects in the Speaker's corner

On Tuesday 19, Sorigué presents two internationally renowned speakers who will explain their projects related to the company:

- At 12:30, the architect Francisco Mangado will speak about "Innovating with traditional materials"
- At 16.30, the architect Kees Kaan explains "the architecture of PLANTA."

Both conferences will take place in the Speaker's corner of BBB, and will be open to the public at the fair.

The value of Sorigué projects

At the booth a series of lectures are organized to talk about relevant projects of the company under the title "Sorigué in common"

Tuesday 19

05:30 p.m. "Innovate or disappear. The culture of innovation "by Mark Urarte strategic consultant.

Wednesday 20

12:30 a.m. "Building the Prefecture of the Guardia Urbana of Lleida".

04:30 p.m. "Internationalization process of, Coutex, Equipos y proyectos, S.A."

05:30 p.m. "Specific solutions to unique challenges."

Thursday 21

12:30 a.m. "Creapolis ESADE Building", by architect Ramón Sanabria.

04:30 p.m. "Resources for innovation."

05:30 p.m. "Resilient Cities. Sorigué's experience in the transformation of a city ".



Friday 22

11:30 a.m. "Another example of giving back: agro-industry".

12:30 a.m. "Water Engineering. ETAP Santamaria Orlea, EDAM Mutxamel and PSARU Ter-Daro. "

These conferences will take place in "Sorigué In Common" space, in the company's stand (Stand C-103) from BBB. Attendance at these conferences is free. For more information, contact the Communications Department at Sorigué.

Sorigué, a business group with 60 years of experience

Since its foundation in 1954 by Julius Sorigué Zamorano, Sorigué has experienced a steady expansion both organically and through the acquisition of other companies such as the incorporation of the company Acsa, Works and Infrastructure in 2006.

Thanks to the company's steady growth along with an increase in turnover, staff and means of production, Sorigué has been able to expand its sphere of action, not only geographically but also diversifying into other activities related to construction work.

Currently, Sorigué comprises a dynamic group of companies aiming to create sustainable value, with a structure that is both solid and flexible and adapts perfectly to market demands. The company has offices in all major cities in Spain and generates business throughout the country.

The company's performance has always been aligned to its core values: individual and collective work effort, a job well done, continuous reinvestment in technical and human resources, quality, professional and social commitment to employees and customers.

Since its inception, Sorigué has succeeded in maintaining its leading role, developing new products and working methods. Always in a constant evolution, in order to create value at every step of the process, and innovating in the pursuit of excellence.

Sorigué is a pioneer in implementing corporate social responsibility policies in Spain, based on the principle of returning to society part of the profit generated due to its activities.

Business divisions

Technology

Sorigué has extensive expertise in hydraulic services, from large high-capacity linear works to urban distribution pipes and all kinds of specific works. The company also designs, manufactures, assembles and maintains hydraulic equipment. It is involved with and carries out underwater projects, including those in the sea.

Services

Sorigué provides specialized industrial construction installation services and all types of building and equipment constructions, as well as operating maintenance projects. It also develops projects in the field of urban infrastructure. The group also has a vast array of experience in gardening and



landscape projects as well as their maintenance. Moreover, it is a leader in urban and industrial waste management, which includes selective collection, waste recovery and street cleaning.

Construction

Sorigué specializes in industrial and residential construction, in addition to having a broad range of experience in health and education centers, hotels and car parks, among others. In the field of civil engineering, it is a leader in hydraulic engineering as well as large-scale public constructions. It is also involved in maintenance and preservation for large infrastructures, mainly focusing on road constructions.

Engineering

For more than 50 years, Sorigué has been working with the water cycle. It designs hydraulic engineering infrastructure projects, besides controlling their maintenance and use. Committed to sustainable development, the group actively participates in efficiency contracts with energy companies. It is also specialized in telecommunications and security installation facilities and creating centralized data visualizations for control centers.

Materials

Sorigué is a pioneer in the manufacture and laying of asphalt. It develops agglomerates and specialized treatments, while developing innovative solutions with bituminous mixtures. The group is also a leader in the manufacture of precast concrete products for housing developments, sanitation and keystone piping. It also has concrete plant facilities and aggregate quarries, which offer a wide range of products for the construction industry.

For more information, please contact:

Anna Garcia Sagué

Communications Department at Sorigué

anna.garcia@sorigue.com

+34 673 700 368

+34 678 789 960

www.sorigue.com